



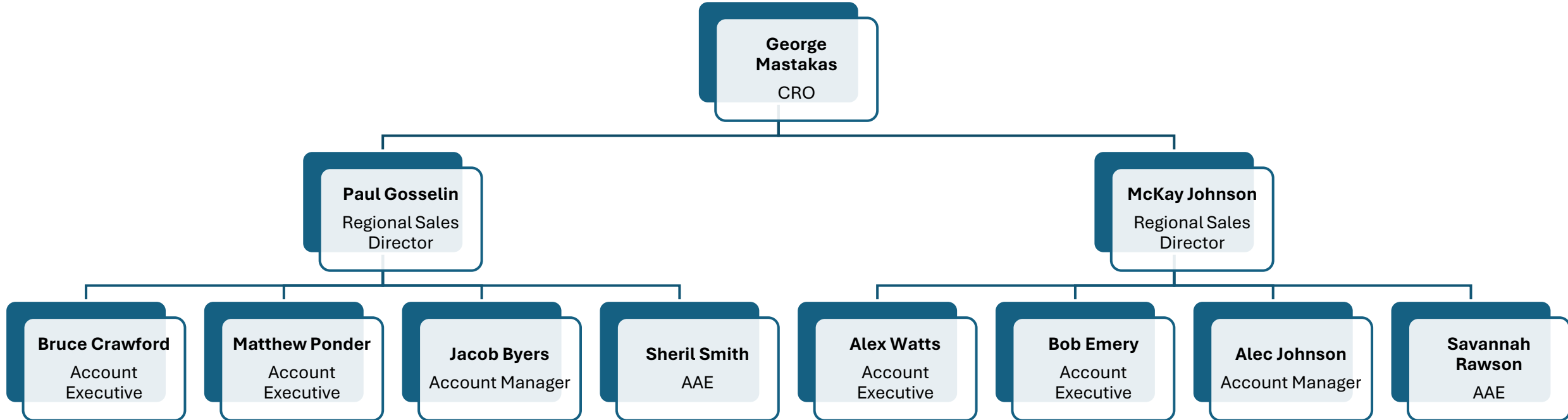
# Territory Map

Avolve Sales Team Organizational Structure

Account Executive, Account Associate, and Account Manager Territories



Avolve Sales Team Contacts

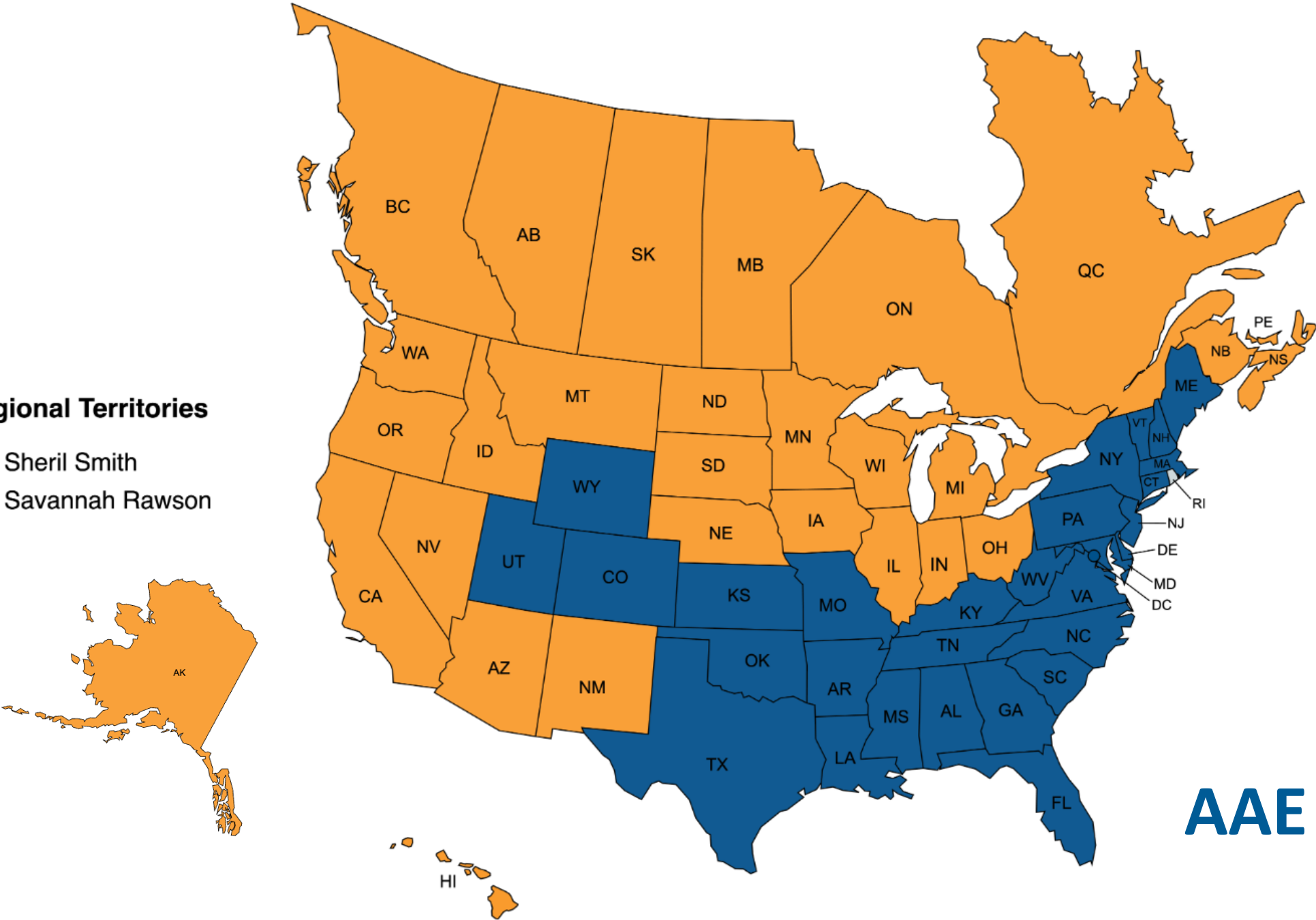
# Avolve Sales Team Structure









**Regional Territories**

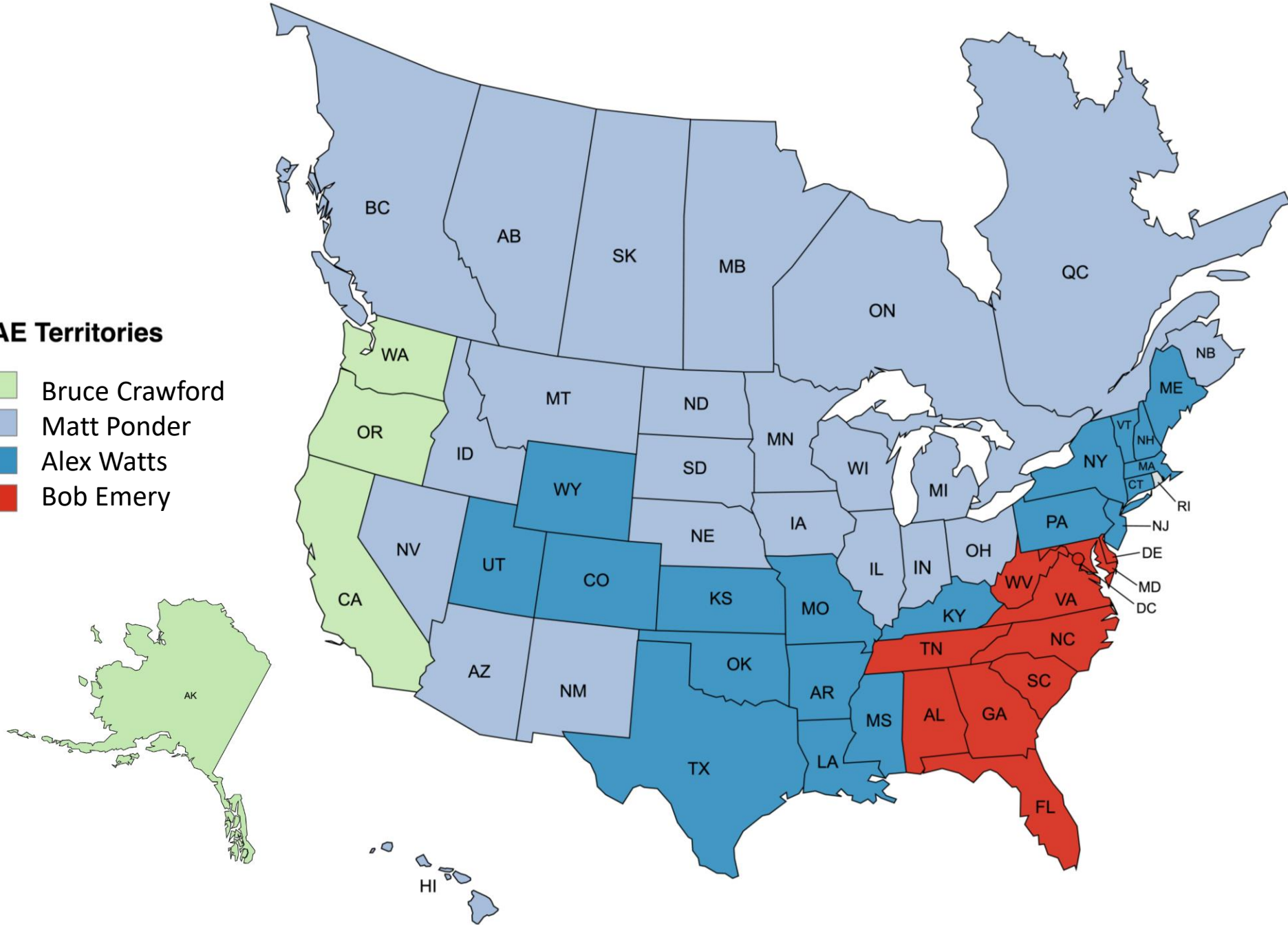
-  Sheril Smith
-  Savannah Rawson




**AAE MAP**

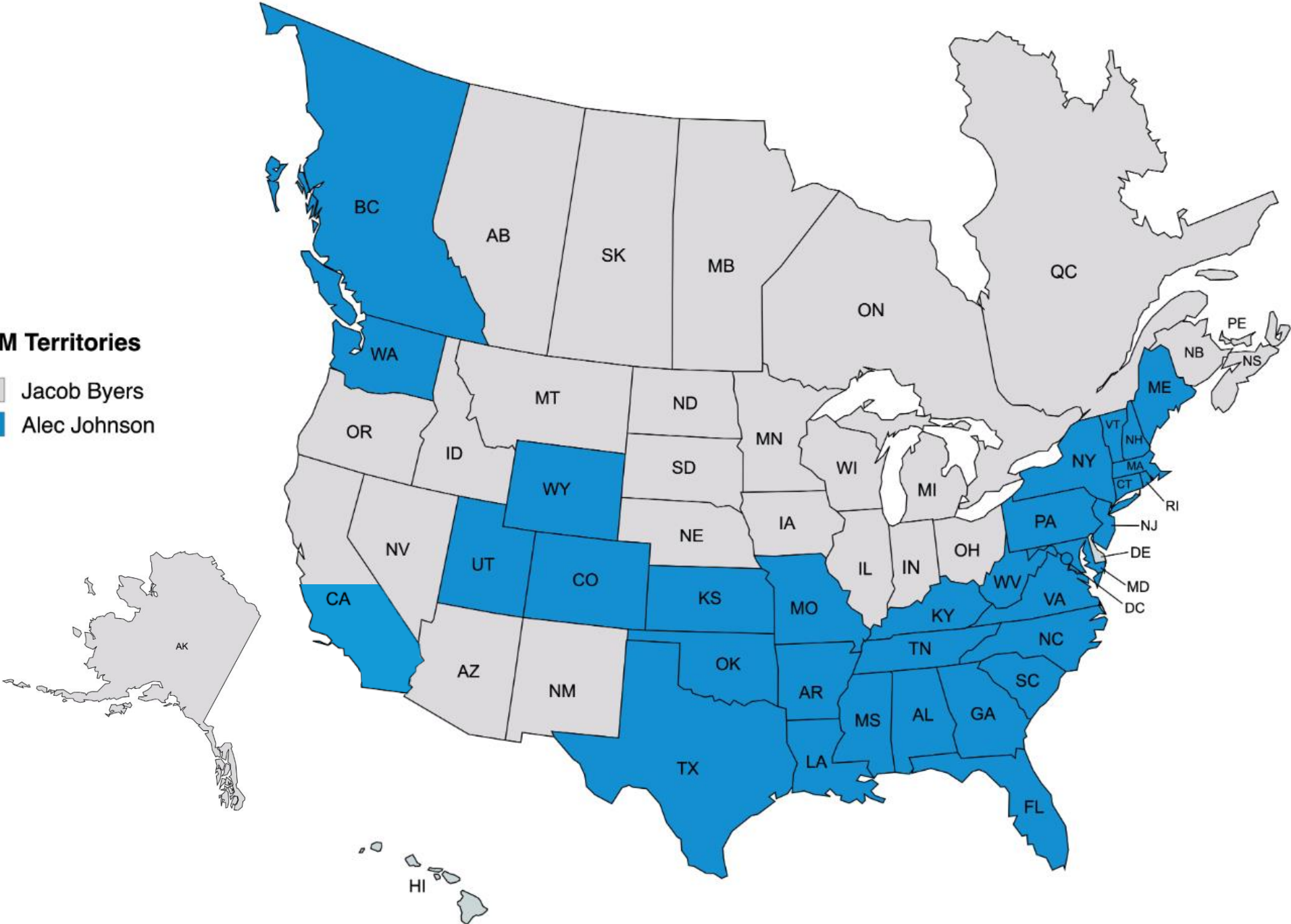
**AE Territories**

-  Bruce Crawford
-  Matt Ponder
-  Alex Watts
-  Bob Emery



**AM Territories**

-  Jacob Byers
-  Alec Johnson



**AM MAP**

Name	Role	Email	Ph #	Territory	USA States	Provinces
George Mastakas	CRO	<a href="mailto:gmastakas@avolvesoftware.com">gmastakas@avolvesoftware.com</a>	1.801.560.1936	North America & International		
Paul Gosselin	Regional Sales Director	<a href="mailto:pgosselin@avolvesoftware.com">pgosselin@avolvesoftware.com</a>	1.651.249.9344	Parts of USA & All of Canada	WA, OR, CA, ID, NV, AZ, NM, MT, WY, ND, SD, NE, MN, IA, WI, IL, IN, MI, IN, OH	All Cdn Provinces
McKay Johnson	Regional Sales Director	<a href="mailto:mjohnson@avolvesoftware.com">mjohnson@avolvesoftware.com</a>	1.801.889.6038	Parts of USA	UT, CO, KS, OK, TX, MO, AR, LA, KY, TN, MS, AL, WV, VA, NC, SC, GA, FL, PA, NY, VT, NH, ME, MA, RI, CT, NJ, DE, MD, DC	
Sheril Smith	AAE (BDR)	<a href="mailto:ssmith@avolvesoftware.com">ssmith@avolvesoftware.com</a>		Parts of USA & All of Canada	WA, OR, CA, ID, NV, AZ, NM, MT, WY, ND, SD, NE, MN, IA, WI, IL, IN, MI, IN, OH	All Cdn Provinces
Savannah Rawson	AAE (BDR)	<a href="mailto:srawson@avolvesoftware.com">srawson@avolvesoftware.com</a>		Parts of USA	UT, CO, KS, OK, TX, MO, AR, LA, KY, TN, MS, AL, WV, VA, NC, SC, GA, FL, PA, NY, VT, NH, ME, MA, RI, CT, NJ, DE, MD, DC	
Bruce Crawford	Account Executive (Hunter)	<a href="mailto:bcrawford@avolvesoftware.com">bcrawford@avolvesoftware.com</a>	1.415.272.9435	US West Coast	WA, OR, CA	
Matt Ponder	Account Executive (Hunter)	<a href="mailto:mponder@avolvesoftware.com">mponder@avolvesoftware.com</a>	1.512.983.3524	US & Canada	ID, NV, AZ, NM, MT, ND, SD, NE, MN, IL, MI, IN, OH	All Cdn Provinces
Alex Watts	Account Executive (Hunter)	<a href="mailto:awatts@avolvesoftware.com">awatts@avolvesoftware.com</a>	1.801.647.8211	Parts of USA	WY, UT, CO, KS, OK, TX, MO, AR, LA, MS, KY, PA, NY, VT, NH, ME, MA, RI, CT, NJ, DE	
Bob Emery	Account Executive (Hunter)	<a href="mailto:bemery@avolvesoftware.com">bemery@avolvesoftware.com</a>	1.614.286.6728	Parts of USA	TN, AL, GA, FL, SC, NC, WV, VA, MD, DC	
Alec Johnson	Account Manager (Farmer)	<a href="mailto:ajohnson@avolvesoftware.com">ajohnson@avolvesoftware.com</a>	1.801.750.2158	Parts of USA & Canada	WA, South CA, UT, WY, CO, KS, OK, TX, MO, AR, LA, MS, AL, GA, FL, TN, SC, NC, KY, WV, VA, DC, MO, DE, PA, NJ, RI, CT, MA, NY, VT, NH, ME	BC
Jacob Byers	Account Manager (Farmer)	<a href="mailto:jbyers@avolvesoftware.com">jbyers@avolvesoftware.com</a>	1.801.707.8687	Parts of USA & Canada	OR, North CA, NV, ID, AZ, NM, MT, ND, SD, NE, MN, IA, WI, IL, IN, MI, OH, HI	AB, SK, MB, ON, QC, NB, PEI, NS, NF

